



The expert you can trust on





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// The satisfaction of our customers
ranks first in our list of priorities. //

Joan Díaz
General Manager JDA/SFAI



08.	The Firm
10.	Internationalization
12.	Services
42.	What make us different
46.	Industries
48.	Locations

The firm

JDA / SFAI is a law firm, tax advisors, labour and consultants for businesses.

The firm has a long business history with more than 30 years of experience in business advice and consulting.

The company has more than 100 highly specialized professionals and four offices in Barcelona, Granollers, Madrid and Sabadell.

JDA / SFAI is one of the best law firms in Spain according to Expansion 2018 ranking.

Internationalization

JDA is a member of SFAI, an international network of professional services firms of recognized prestige, with presence in 70 countries, more than 200 offices and more than 3,000 professionals.

Belonging to the SFAI network allows JDA to be an international firm, with offices worldwide and, at the same time, being a local firm, very close to the client, conserving its independence and with the ability to meet any requirements of activities local level or everywhere in the world.

JDA leads the SFAI project in Spanish territory, offering national geographic coverage with direct presence of professional firms.

SFAI is one of the 27 firms in the world who is a member of the Forum of Firms of IFAC, therefore it is a transnational audit firm, and also takes part of the United Nations Global Compact.



Membership in the SFAI network allows us to offer global solutions

GERMANY	FRANCE	NIGERIA
ALGERIA	GEORGIA	NEW ZEALAND
SAUDI ARABIA	GREECE	PAKISTAN
ARGENTINA	GUATEMALA	PANAMA
AUSTRALIA	GUYANA	PARAGUAY
BANGLADESH	HAITI	PERU
BOLIVIA	HOLLAND	UNITED KINGDOM
BRUNEI	HONDURAS	DOMINICAN REPUBLIC
BULGARIA	HONG KONG	RWANDA
CAMBODIA	INDIA	SAN MARINO
GLEN	INDONESIA	SINGAPORE
CHILE	ITALY	SWITZERLAND
CHINA	JAPAN	SURINAM
CYPRUS	KAZAKHSTAN	THAILAND
COLOMBIA	LAOS	TAIWAN
COSTA RICA	LEBANON	TRINIDAD & TOBAGO
CUBA	LIECHTENSTEIN	TUNISIA
ECUADOR	LUXEMBOURG	U.A.E.
EGYPT	MALAYSIA	UGANDA
THE SAVIOR	MALT	URUGUAY
SLOVENIA	MEXICO	U.S.A.
SPAIN	MYANMAR	VIETNAM
ETHIOPIA	NEPAL	
PHILIPPINES	NICARAGUA	



Services

1. Legal

We are leaders in the development of comprehensive and complete legal solutions for companies, organizations, public entities and individuals.

- Corporate Law and Corporate Governance
- Commercial Law
- Bankruptcy Law
- Restoration and Insolvencies
- Civil and Commercial Contracting
- Family business
- Administrative Litigation
- Banking and Financial Law
- Real Estate
- Labour Law
- Business Law and Civil Court Law
- Family Law
- Criminal
- Industrial and Intellectual Property
- Recoveries
- Traffic accidents
- Compliance
- Arbitration

Benefits to your company

- *Great coordinated team of specialists in all legal fields*
- *You will always be attended by a specialist lawyer from our staff*
- *We follow your affairs and interests very closely*
- *As an international firm, our vision is global*

2. Tax

We are specialists in proposing fiscal solutions facing the complexity and continuous updating of regulations. We carry out a customized management of our clients' projects:

- Tax planning
- Tax inspections
- Proceeding and Claims in administrative and Litigation forums
- Groups of companies
- Transfer prices / Related transactions
- National and International double assumptions
- Tax structure of financing operations
- Patrimonial, successor and family business planning
- Remuneration structures for managers and employees
- Taxation of non-residents in Spain and residents abroad
- Tax audit
- Mergers
- Tax settlement

Benefits to your company

- *Legal security for your fiscal policy*
- *Only one person in charge of your account*
- *A service tailored to your company*
- *Updated information to be always up to date on tax and accounting matters*
- *In our Customer Portal you will have all your documents*
- *We will notify you via email of each work done and ready*
- *Annual report of recommendations with added value*



3. Labour & Human Capital

We provide and implement solutions in all types of projects related to the human dimension of an organization.

We have long experience in outsourcing large payroll volumes through BPO (Business Process Outsourcing).

We work together with our clients to improve talent recruitment and retention processes as key factors for the success of companies.

We collaborate with our clients in the formulation and staging of the human resources strategy through tailor-made projects that contribute to creating a company culture oriented towards efficiency.

- Outsourcing of the payroll process and quotation
- Administrative Management of Personnel
- Development and organizational efficiency
- Management of wage costs and productivity
- Adequacy of human capital and performance
- Legal advice in RR.HH.
- Talent Search
- Labour Procedure
- Employee portal
- Resolution of individual labour disputes
- Resolution of collective conflicts
- Assistance to the Labour and Social Security Inspection
- Representation of the different organisms of the administration of Social Security
- Social Security benefits

Services

Benefits to your company

- Allow your HR department to dedicate its efforts to value goals
- Compare if the structure of your organization is optimal to respond to the needs of your customers and the development of your activity
- Align business objectives and those of the workers themselves, creating a better organizational environment
- Access to our Company Portal with all the labour documentation updated
- Access to our Portal for Employees, with individual access with all your information and labour documentation
- Decentralization of mechanical processes, saving time in the management of procedures and personnel documentation, which translates into an increase in the productivity of the personnel area

4. Penal Compliance

The latest reviews of the Law on Capital Companies and the Criminal Code establish new obligations for the directors of companies, which advise having a planning system to prevent criminal risks.

Without the implementation of a Penal Compliance program, Administrators will not be able to exonerate or mitigate the criminal responsibilities that may arise from possible criminal activities carried out in the company.

We take care of advising, elaborating, training and helping them in the implementation of a Compliance program to prevent criminal risks.

Benefits to your company

- *The effective implementation of the plan mitigates or exonerates the responsibility of society and administrators in case of commission of a crime*
- *We make a “tailor-made suit”, a Penal Compliance program is prepared for the specific needs of each company and its possible areas of risk*
- *It allows you to acquire a business culture of good governance, ethics and risk control increases the transparency and the reputational value of the company*
- *We have a staff of criminal lawyers, internal control auditors and consultants who work jointly to elaborate your best plan for preventing penal risks*

Services



5. Audit

The Audit service line is framed in the Audit, Risks, and Transactions division. We have a qualified and certified team that allows us to offer all the services in which the intervention of an expert auditor is necessary.

Our membership to the Forum of Firms accredits us as transnational auditors.

- Mandatory audit
- Voluntary audit
- Limited review of financial statements
- Due Diligence
- Forensic
- Risk map creation
- Review of internal control or compliance audits
- Internal Outsourcing and Co-sourcing Audit
- Internal Systems Audit
- Consulting in Internal Audit

Benefits to your company

- *Greater reliability, credibility and image of its financial statements before banks and risk companies or third parties in general*
- *Greater tranquillity for the management of society and shareholders*
- *Establish an external control or supervision procedure performed by an independent professional that allows detecting internal control weaknesses or accounting errors*



Services

6. Consulting

Being a global firm allows us to accompany our clients to face the new challenges of the global economic scenario.

We attend strategic consultancy requirements, whether in local or international actions, guaranteeing the highest degree of commitment to your results.

- Periodic management report
- Economic-financial planning and viability plan
- Pension monitoring and budgetary control
- Definition and Implementation of the Scorecard
- Advice and Services in Controlling
- Business Valuation
- Advice on project financing
- Counselling for Criminal Risk Control, Compliance & Ethic Services
- Implementation and maintenance of personal data protection and LSSICE

Benefits to your company

- *We develop projects tailored to your needs*
- *At your side professionals in Controlling (Chartered Controller Analyst Certificate®) that will complement your business management*
- *Address your company's strategic planning, in addition to operations, a fact that translates into opportunities and long-term improvements*
- *Anticipation of problems that may put in risk the achievement of business plans and objectives*
- *At your disposal accurate, detailed and timely information on the progress of your business that requires your decision making*

7. Accounting Outsourcing & Processes

Allowing companies to focus on their business by outsourcing some of their functions with maximum efficiency.

We have specialized services in the outsourcing of accounting services that will allow you to maximize the value of the process.

- On-line billing programs
- Online accounting programs
- Design of solutions tailored to your needs

Our outsourcing services provide:

- Preparation of accounting
- Preparation of reports
- Issuance and legalization of official books
- VAT books
- Bank reconciliations
- Account analysis
- Update of auxiliary records, clients, suppliers, fixed assets, inventories
- Determination and accounting of closing provisions
- Issuance of invoices
- Preparation of remittances
- Financial statements
- Invoicing
- Preparation of monthly and annual accounting reports
- Special reports (expenses by cost center, incomes and expenses compared to monthly and annual budget)

Benefits to your company

- *Reduction and simplification of the accounting structure of the organization, significantly saving the fixed costs of having an internal accounting department*
- *Efficiency and safety*
- *Minimization of risks and fiscal contingencies*
- *Have the information whenever you need it*

Services



8. Forensic

We have long experience in the elaboration of opinions' issuances with very high success in the defence of cases at Courts and Tribunals,

We value all kinds of economic circumstances:

- Benefits not obtained (loss of earnings), as a consequence of a specific breach of contract
- Frauds committed by third parties
- Additional costs incurred because of certain contractual breaches
- Criminal acts or other causes
- Against expert reports

Benefits to your company

- *Keeping the technical quality of your affairs under your control*
- *Our reports have very high success figures*
- *The reports are always defended by a partner of the firm*

Services

9. Reclamations

For us, your problem is our problem and our team of lawyers, with more than 15 years of experience, makes us specialists in claims of any type of commercial operation.

We exhausted all the possibilities of success for the collection, with a study of possible special actions, such as the responsibility of social administrators, lawsuits for the raising of assets, and actions for the restitution of assets for fraud by creditors.

Large financial and credit institutions have entrusted us with their unpaid problems with good success results.

Services

Benefits to your company

- *Highly specialized team in recoveries that deals from the investigation of the case to the defense at courts and the follow-up of the execution*
- *Our online portal informs always of the situation of each case*
- *Our team works "to success"*
- *You will be advised on how to document business relationships before making them, to avoid possible risks of non-payment*

10. New General Regulation for Data Protection

We have accredited professionals in data processing and qualified as Delegate in Data Protection to implementing, supervising and guiding on the RGPD's compliance, as well as their follow-up and maintenance.

The new regulation incorporates the principle of proactive responsibility, therefore, companies must apply all the means and security measures according to the identified risks, and, be in a position to be able to prove that the treatment is in accordance with the regulations at all times. Failure to comply with the RGPD contemplates sanctions and remedies that can reach amounts of up to 20 million euros or a 4% of the business volume of the previous year.

Services

The new RGPD:

- Asks for an impact assessment on data protection in certain treatments.
- Contemplates the realization of a risk's analysis in order to identify the risks in which the data are dealt with.
- Obligation to report security violations of personal data within 72 hours to the AEPD and, in serious cases, to the affected ones.
- Obligation to carry out a Registry of treatment activities, both in the case of being responsible and, in the case of acting as processors, it should be available for the data protection authorities and for those who are interested on it.
- Tacit consent is eliminated and requires a new legal consent or coverage to keep the data obtained in the past.
- Obligation to carry out informative actions on personal and professional data, since it does not make a distinction between them.
- Increase the minimum content in third-party access to data contracts.
- Obligation of having the figure of the Data Protection Officer (DPD / DPO and Information Security Techniques in certain cases, be it internal or external.
- Extend the list of ARCO rights to POLIARSO rights (Portability, Opposition, Limitation of treatment, Information, Access and Rectification, Abolition / right to oblivion and opposition to be subject of individual automated decisions.
- Extends the obligations of being informed to those affected, which will also be obliged for those ones already existing.

Benefits to your company

- *Projected implementation of the RGPD, minimizing the risks of infringement*
- *Secures and maintenance of their fulfillment in time*
- *Implementation of internal organizational procedures in the day to day of the entity*
- *Availability of online application to facilitate and prove the management of obligations*
- *Assuming the functions of DPO, Delegate of Data Protection for your company*
- *Formation and advice of the personnel linked to the data's processing*



11. Protocols of Compliance with Normative

We have professional teams that can advise you on any matter related to compliance with the law of reference, as well as in the implementation of the measures that are necessary for the Protocols and Money Laundering manuals.

Once implemented we can keep on monitoring and maintenance to guarantee the investment.

Benefits to your company

- Permanent advice
- Connection with Criminal Compliance Plan
- Tracking and updating

12. Corporate

We advise our clients in the search for buyers/investors and in negotiations with industrial/financial groups interested in the majority or total acquisition of the company.

We carry out a diagnosis and search strategy, presentation of interested buyers and advice in the negotiations until the end of the operation.

We collaborate with our clients in:

- Search for business opportunities for new investments
- Possession in new sectors
- Diversification and search for synergies

Our experience in selling companies has given us the necessary background to assess the acquisition of companies and develop an adequate purchasing strategy.





Services

13. Tech Consulting

The digital transformation is necessary for all those companies that do not want to follow the trends and changes that take place in a hyperconnected global environment, and an objective for those who anticipate, reinvent themselves and want to survive in this new digital context that is already active and that, from now on, cannot do more than accelerate.

Benefits to your company

- *Own software to provide total or partial outsourcing services for administrative processes, guaranteeing an efficient online service, 24 hours a day, 365 days a year*
- *Advice on IT infrastructure*
- *Accounting solutions, portfolio, and online billing*

14. Start-ups & Entrepreneurs

Our service is adapted to the needs of entrepreneurs with the aim of achieving maximum efficiency through proper planning and a well-executed implementation.

We have all kinds of professional services: legal, financial and business consulting, RR, HH., as well as technology and management software.

Benefits to your company

- *Services of Constitution and Pact of partners*
- *Legal advice for investors' entry*
- *Minimize the effort in compliance with the accounting, legal and administrative obligations of the entrepreneur*
- *Annual accounts and adequate presentations*
- *Audit report at an excellent price*
- *Specialized advice*
- *Analysis of the business plan with highly experienced consultants*
- *Access to the Client Portal 24 hours a day, 365 days a year where you can consult all the documentation*

Services



15. Integrated Reporting: Integrated sustainability reports

The main purpose of an integrated report is to explain to stakeholders how an organization creates value over time.

An integrated report benefits stakeholders interested in the ability of the organization to create value over time, including employees, customers, suppliers, partners, local community, legislators, regulators and politicians.

The objective is to provide information about the resources and relationships used and the economic, social and environmental impact to create value in the medium, short and long term.

Benefits to your company

- *Generates greater management and integrated thinking*
- *Provides more clarity on issues related to business, its performance, and current and future risks and opportunities. This is important internally for decision making, but it is also important externally for investors*
- *It originates greater trust and credibility of interest groups*
- *Improves the corporate reputation and relationship with the interested parties, by communicating more concisely and offering a vision of long-term viability*
- *Increased participation of employees*
- *Easier to “sell”*
- *Better response to information requirements*
- *Improvement in the report process*
- *Improves the explanation of the relationship between economic performance and the rest of the areas*
- *Maximizes the sales or transfer potential of the business by providing a better valuation basis*
- *Provides the opportunity to establish or improve the identification, measurement and analysis of value and profitability on various capitals (assets)*
- *Improvement in gross margins*
- *Lower the cost of capital*

16. Financing Consulting on R+D+i Tax deductions and grants

Many companies carry out R&D&i activities, but few of them enjoy tax deductions, subsidies or privileged financing. Therefore, it is necessary to have enough experience in order to identify, classify, document and quantify the activity.

With more of 20 years of experience in specialized consulting in advising for financing of research, development and technological innovation projects, as well as the justification for the deduction of tax incentives and obtaining of subsidies.

Do you know your funding opportunities,
subsidy and deduction?

Benefits for your company

- *Complete aid management: We manage loans and grants for the realization of research, development and technology innovation projects at companies on any sectors.*
- *Tax deductions: We help you to manage the deduction, which can arise up to 59% of R&D expenditure and 12% in projects qualified as IT.*
- *Patent Box. We guarantee tax incentive for assignment-transmission of patents*
- *Defense of incentives: We advise in all phases: identification, justification and, of course, before tax verification.*



Services

What make us different?

1. Multidisciplinary team

In JDA we have the multiple capacities, that today are necessary for a correct analysis of the effects of any decision. We offer a great professional talent, we coordinate our multiple capabilities by finding them all within our work teams. We avoid the concern of the client having to be aware of it.

2. Annual Report

Together with our Fiscal Services, we deliver a complete report with the financial recommendations of our team of professionals, as well as a financial report in which we include:

- Balance Sheet and Profit and Loss Account compared to prior years
- Relevant details of each state
- Letter of recommendations
- Comparison of financial ratios compared to previous years
- Economic and financial report of the company's situation
- Comparison of the most important ratios of the company with which the average of companies of similar size in the same sector
- Rating and financial scoring
- Comparison of the financial rating with companies in the same sector

What make us different?



3. Customer's Portal

We make available to our customers a "Customer Site" that will allow you to:

- Have all your documentation ordered and updated
- Receive notifications by email of each new one work done and published in the portal, having updated In real time, the detail of our tasks
- You can check our services page at www.jda.es

4. Employee's Portal

Our "Employee Portal" allows the personnel area of the company to decentralize the mechanical processes and the saving in the management of procedures and the documentation of the staff.

- Individual access for each employee
- Have all the necessary job information for the job of work
- Speed up communication between the personnel and the company



What make us different?

5. Websigue On-line Accounting

WebSigue On-line Accounting" is the software developed entirely by JDA, through which, without the need to install any type of additional application, with only an Internet connection and a browser you can consult, extract, list your accounting, when and wherever you want, accessing through the login and the password that we will provide for that purpose.

Our professionals can share with you the work and supervise, assist, or develop the accounting while you can check it at any time and whenever you need it.

6. Newsletter

Monthly you will receive our Newsletter with the information of the innovations in each one of our areas of work, as well as Informative Circulars with news of currently and specific advice.

Industries

Our mission is to achieve for our clients their purposes with innovation, creativity, dedication and good work, in the field of legal, economy and business advice.

JDA / SFAI is a reference firm that develops global and complete solutions for companies, which we carry out by exceeding the expectations of our clients.

Sectors in which we operate:

FINANCIAL SECTOR

ELECTRICITY, GAS AND WATER

HEALTH

REAL ESTATE

ENTREPRENEURS

NOT LUCRATIVE ASSOCIATIONS

MANUFACTURES

CONSUMER GOODS

DISTRIBUTION AND HOSTELERIA

PUBLIC SECTOR

FAMILY BUSINESS

SERVICE SECTOR

TECHNOLOGY, ENVIRONMENT & TELECOMMUNICATIONS

Industries



Locations

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